



## Limits aren't what you do.

Do you have the drive to learn, develop and ultimately become an equity shareholder in one of our firms. We are proud to offer a 2 year on-the-job training program for qualified sales-focused professionals early in their career.

Our Producers are professional and ambitious, with responsibilities to drive sales to the organization and maintain long term customer relationships. We are sector experts, not generalists, so we invest in educating our Producers so they excel in their chosen fields. We support strong industry and community involvement and expect our Producers to be ambassadors in these areas.

If you are ambitious, driven by results and a relationship builder involved in the community, we want to talk to you. We are currently looking for aspiring candidates to join our Producer to Partner Program.

Expand your limits at  
[navacord.com/opportunity](https://navacord.com/opportunity)

### Program Highlights

- Extensive on-the-job industry and sales training
- Competitive compensation, benefits and other incentives
- Career planning with 'Path to Partner'

### Qualifications / Requirements

- A University degree or equivalent
- Involvement within the community
- Strong business acumen
- Understanding of financial documents
- Willing to invest time in extensive sales training
- A will to obtain a General Insurance License
- Work towards an industry related professional designation

# NAVACORD

## PRODUCER TO PARTNER PROGRAM



Navacord partner firms



## About Navacord

Navacord is a nationwide partnership of entrepreneurial brokers with deep roots in local business communities. It was created with the mandate to help build and guide the best performing brokerages in the country, while keeping the entrepreneurial spirit alive.

Established by three dynamic insurance industry leaders – Jones DesLauriers Insurance Management Inc., Lloyd Sadd Insurance Brokers and Fairfax Financial Holdings Limited. Each brings stability and longevity, as well as unique and complementary values to Navacord's partner firms and their clients. They have the reputation of established brands in the broker community and a proven track record of fast organic growth, while maintaining profitability.

As it moves forward, Navacord continues to pursue partnerships with brokerages that will further enhance its depth of expertise in commercial insurance. The Navacord network has grown to include Iridium Risk Services and Petrela, Winter & Associates—firms that complement the partnership's guiding principles and business strategy.