

Limits aren't what you do.

Do you have the drive to learn, develop and ultimately become an equity shareholder in one of our firms. We are proud to offer a 2 year on-the-job training program for qualified sales-focused professionals early in their career.

Our Producers are professional and ambitious, with responsibilities to drive sales to the organization and maintain long term customer relationships. We are sector experts, not generalists, so we invest in educating our Producers so they excel in their chosen fields. We support strong industry and community involvement and expect our Producers to be ambassadors in these areas.

If you are ambitious, driven by results and a relationship builder involved in the community, we want to talk to you. We are currently looking for aspiring candidates to join our Producer to Partner Program.

Expand your limits at navacord.com/opportunity

Program Highlights

Extensive on-the-job industry and sales training

Competitive compensation, benefits and other incentives

Career planning with 'Path to Partner'

Qualifications / Requirements

A University degree or equivalent

Involvement within the community

Strong business acumen

Understanding of financial documents

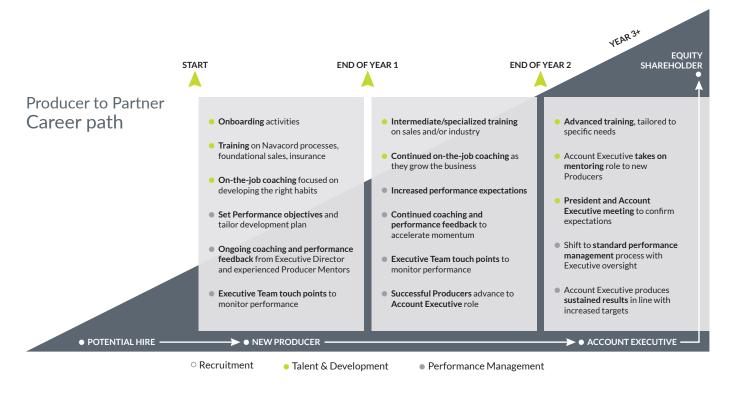
Willing to invest time in extensive sales training

A will to obtain a General Insurance License

Work towards an industry related professional designation



NAVACORD PRODUCER TO PARTNER PROGRAM



Navacord partner firms











About Navacord

Navacord is a nationwide partnership of entrepreneurial brokers with deep roots in local business communities. It was created with the mandate to help build and guide the best performing brokerages in the country, while keeping the entrepreneurial spirit alive.

Established by three dynamic insurance industry leaders – Jones
DesLauriers Insurance Management Inc., Lloyd Sadd Insurance
Brokers and Fairfax Financial Holdings Limited. Each brings stability
and longevity, as well as unique and complementary values to
Navacord's partner firms and their clients. They have the reputation of
established brands in the broker community and a proven track record
of fast organic growth, while maintaining profitability.

As it moves forward, Navacord continues to pursue partnerships with brokerages that will further enhance its depth of expertise in commercial insurance. The Navacord network has grown to include Iridium Risk Services and Petrela, Winter & Associates—firms that complement the partnership's guiding principles and business strategy.

