



FOR IMMEDIATE RELEASE

JONES DES LAURIERS
INSURANCE MANAGEMENT INC.

Navacord expands footprint into Quebec with Laval office of Broker Partner, Jones DesLauriers



Toronto, Ontario – October 15, 2019 – Navacord Corp., a leading insurance and risk management brokerage, is pleased to announce the opening of the Laval, Quebec location of Jones DesLauriers Insurance Management Inc., a founding Navacord Broker Partner.

The expansion into Quebec further develops Navacord's client centric strategy with the ability to service clients in French and English, in addition to building out their wood and forestry practice. Local, boutique service is a cornerstone of Navacord Broker Partners and, in Quebec, this will be provided by Jones DesLauriers' team of expert advisors: Anne-Marie Beaudoin, Account Director and Olivier Caron, Account Executive.

Anne-Marie is responsible for overseeing the operations of the firm's Québec based business. She brings twenty plus years of experience in commercial insurance, including 10 years in the lumber sector and international business. This deep understanding of the needs of clients allows her to deliver trusted insurance and risk management advice in a complex world. Anne-Marie's additional areas of expertise include aviation, wood products manufacturing, pharmaceutical sectors and major commercial accounts.

Olivier looks forward to bringing his twelve years of experience to clients as he offers solutions to all aspects of the lumber industry and forestry related accounts. His expertise also extends to developing industry specific products and unique strategies for wood products manufacturers and wholesalers. As part of one of Canada's fastest growing brokerages, he is excited to provide the level of attentive, sophisticated service and trusted advice that helps clients succeed.

"Our client experience has been elevated with the opening of our Quebec office," said Shawn DeSantis, President & CEO, Navacord. "The needs of clients will be exceeded with such talented individuals such as Anne-Marie Beaudoin and Olivier Caron heading up the Quebec office."

Jones DesLauriers Insurance Management Inc. is located at:
3055 Bl. Saint-Martin Ouest, Suite T500,
Laval, Québec, H7T 0J3
1.888.365.3617

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About Jones DesLauriers

As a founding Navacord Broker Partner, one of Canada's largest commercial brokers, Jones DesLauriers is a leading insurance and risk management firm dedicated to providing expert businesses solutions. Offering clients property & casualty insurance, surety, employee benefits, retirement consulting and personal insurance with a local touch based on service excellence backed by the national strength of increased sector expertise, expanded product offerings and stronger relationships with insurance companies.

About Navacord

Headquartered in Toronto, Navacord's group of companies include Broker Partners across Canada and Specialty Managing General Agents. Offering risk management and consulting solutions, Navacord is committed to the success of their clients and delivering expert advice in an increasingly complex world. Broker Partners deliver local, personalized service to their clients while being supported by the additional expertise, resources and efficiencies of a national brokerage. Navacord is the preferred partner for entrepreneurial insurance brokerages seeking to collaborate and grow while maintaining their unique identity and culture.

Navacord Broker Partners



Broker Partnership Opportunities:

Navacord media requests may be directed to:

Shawn DeSantis,
President & CEO

T. Marshall Sadd,
Executive Chairman

Sarah Turnbull
BlueSky Communications

Evergreen Lee
Marketing Director

416.240.2055
shawn@navacord.com

780.930.3801
marshall@navacord.com

416 458 3878
sturnbull@blueskycommunications.com

416 526-7581
evergreen@navacord.com

