

Group Benefits Underwriting Consultant



MISSISSAUGA, ON | REPORTING TO: Director, Reporting & Analytics

POSITION OVERVIEW

JDIMI Consulting, a Navacord Company, is a multidisciplinary, professional services corporation, offering the highest standard of service in industry-leading Insurance, Financial Management, and Planning & Solutions Strategies to corporations, corporate executives, business owners, and individuals alike with unparalleled personalized care and service.

JDIMI Consulting, is hiring a Group Benefits Underwriting Consultant for the Reporting & Analytics department in our Mississauga location. If you are a positive and results-driven individual who excels at providing superior technical support, we invite you to join our team. You will have a proven track record of providing technical expertise regarding Group Benefits plans.

RESPONSIBILITIES

- Understand the complexities of group benefits products available.
- Handle all aspects of a group benefits renewal, including analyzing the insurer's proposed position and negotiating the best result available for each client.
- Handle all aspects of marketing, including preparation of specifications, responding to the market's queries, summarization, and comparison of all quotes received.
- Where applicable, review the accuracy of refund-accounted or ASO financial reconciliations provided by insurer.
- Write comprehensive reports--whether for renewal, marketing, or financial reconciliation--including meaningful descriptions, analysis, and recommendations.
- Calculate projected renewal rating and include a detailed rationale for the results for clients' budgeting purposes.
- Review experience based on individual client requirements, as outlined by the Consultant.
- Prepare pricing for plan design changes and illustrate the financial implications to client.
- Conduct plan benchmarking, assist with recommendations for improvements in plan designs, and help to identify any areas of risk for the client.

REQUIREMENTS

- Minimum 5 years of experience in a Group Benefits consulting environment in a technical role or as a Group Benefits Underwriter.
- Robust understanding of various underwriting and funding arrangements.
- Excellent numerical and analytical skills.
- Superior verbal and written communication skills.
- Ability to multi-task and prioritize workload.
- Ability to work independently.
- University or College degree.
- Interest in acquiring the Certified Employee Benefit Specialist (CEBS) designation.
- High proficiency in Microsoft Word, Excel, and PowerPoint.

Navacord is actively committed to support diversity, equity, and inclusion. We serve and recognize and respect human differences and similarities. We value the diversity of people and actively encourage women, indigenous peoples, members of visible minorities, people with disabilities, and lesbian, gay, bisexual, transgender, and queer (LGBTQ2+) persons to apply. We are committed to providing accommodation upon request for applicants and employees with disabilities. If you require accommodation, we will work with you to meet your needs.

RESPONSIBILITIES CONTINUED

- Prepare presentations for client and prospect meetings.
- Attend client meetings with Consultants and act as a technical resource.
- Communicate regularly with management regarding developing trends.
- Continually build strong working relationships with insurers.
- Other duties as assigned, including but not limited to backing-up other Reporting and Analytics teams members.

BUILDING THE GREAT CANADIAN BROKERAGE

Navacord is a leading insurance and risk management brokerage created to keep the Canadian entrepreneurial spirit alive. Led by a passionate and engaged partnership group, Navacord Broker Partners are committed to the success of their clients by delivering expert advice in an increasingly complex world which allows them to face the future with confidence.

- ✓ Fastest Growing Multiline Brokerage in Canada
- ✓ 2,000+ Employees
- ✓ 50,000+ Commercial Clients
- ✓ ~\$350mm Revenue
- ✓ 75% B2B (Commercial & Benefits)
- ✓ 25% B2C (Personal Lines)
- ✓ ~\$2.5 Billion Annual Premium

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