



LOOKING FOR A COMMERCIAL LINES ACCOUNT MANAGER TO JOIN OUR TEAM

The account manager is responsible for the day-to-day marketing of commercial insurance accounts. This individual is responsible for overseeing all aspects of the marketing process for an account from the initial submission to the binding of coverage. Typical job duties include, but are not limited to, determining the appropriate markets to be approached for assigned accounts, assisting the commercial producers in market pick selections, obtaining and analyzing quotations and declinations from various insurance companies, and preparing high quality and accurate proposals for presentation. To facilitate the successful placement of client insurance programs, this individual will also be responsible for developing and maintaining close working relationships with insurance company underwriters and wholesale brokers, as well as producers and account managers within the office.

Competencies:

1. 5 or more years experience in commercial property and casualty industry;
2. Excellent organizational and time management skills;
3. Thorough knowledge of commercial insurance coverage, standard industry forms, and various insurance programs;
4. Superior written and verbal communication skills;
5. Highly motivated, aggressive, and results-oriented individual;
6. University degree, college diploma, CAIB or CIP designation preferred;

Contact Info:

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